Condensed Consolidated Interim Financial Statements As At and For The Three Month Period Ended 30 April 2017

#### **Table of Contents**

Condensed Consolidated Interim Statement of Financial Position Condensed Consolidated Interim Profit or Loss and Other Comprehensive Income Condensed Consolidated Interim Statement of Changes in Equity Condensed Consolidated Interim Statement of Cash Flows Notes to the Condensed Consolidated Interim Financial Statements

# Mavi Giyim Sanayi ve Ticaret Anonim Şirketi and Its Subsidiaries Condensed Consolidated Interim Statement of Financial Position

# As at 30 April 2017

(Amounts are expressed in thousands of Turkish Lira ("TL"), unless otherwise stated.)

	Notes	Unaudited 30 April 2017	Audited Restated <sup>(1)</sup> 31 January 2017
ASSETS	10005	30 April 2017	51 Sandary 2017
Current assets			
Cash and cash equivalents	6	156,274	158,056
Trade receivables		185,386	109,381
- Due from related parties	8	3,751	4,059
- Due from third parties	9	181,635	105,322
Other receivables		29,026	21,491
- Due from third parties		29,026	21,491
Derivatives	20		7,336
Inventories		289,456	287,844
Prepayments		27,955	20,388
Current tax asset		250	5,287
Other current assets		18,578	15,597
Total current assets		706,925	625,380
Non-current assets			
Other receivables		1,785	2,014
- Due from third parties	8	1,785	2,014
Prepayments		141	68
Property and equipment	10	144,319	136,579
Intangible assets	10	51,043	55,551
Goodwill	11	93,054	100,472
Deferred tax assets		10,051	6,746
Total non-current assets		300,393	301,430
TOTAL ASSETS		1,007,318	926,810

(1) See Note 2

The accompanying notes from an integral part of these condensed consolidated interim financial statements.

### Mavi Giyim Sanayi ve Ticaret Anonim Şirketi and Its Subsidiaries Condensed Consolidated Interim Statement of Financial Position (continued) As at 30 April 2017

(Amounts are expressed in thousands of Turkish Lira ("TL"), unless otherwise stated.)

	Notes	Unaudited 30 April 2017	Audited Restated <sup>(1)</sup> 31 January 2017
LIABILITIES		<b>F</b>	
Current liabilities			
Loans and borrowings	7	229,728	230,814
Trade payables		348,592	299,515
- Due to related parties	8	101,828	108,740
- Due to third parties	9	246,764	190,775
Payables to employees		17,773	14,849
Other payables		77,637	86,721
- Due to related parties	8	69,499	76,365
- Due to third parties		8,138	10,350
Derivatives	20	2,926	
Current tax liabilities		8,419	203
Provisions		11,490	10,630
- Provisions for employee benefits	10	2,723	2,159
- Other provisions	10	8,767	8,471
Deferred revenue		12,592	11,985
Other current liabilities		2,139	9,746
Total current liabilities		711,296	664,463
Non-current liabilities			
Loans and borrowings	7	125,179	105,209
Provisions		3,278	3,151
- Provisions for employee benefits	13	3,278	3,151
Deferred revenue		106	119
Deferred tax liabilities		12,102	13,398
Total non-current liabilities		140,665	121,877
		851,961	786,340

TOTAL EQUITY AND LIABILITIES		1,007,318	926,810
Total equity		155,357	140,470
Non-controlling interests		(6,275)	(8,235)
Equity attributable to owners of the Company		161,632	148,705
Retained earnings		128,730	115,797
Reserves		(16,755)	(16,749)
Share capital	13	49,657	49,657
Equity attributable to owners of the Company			

1 See note 2

The accompanying notes from an integral part of these condensed consolidated interim financial statements.

# Mavi Giyim Sanayi ve Ticaret Anonim Şirketi and Its Subsidiaries Condensed Consolidated Interim Statement of Profit or Loss and Other **Comprehensive Income**

For the three month period ended 30 April 2017 (Amounts are expressed in thousands of Turkish Lira ("TL"), unless otherwise stated.)

	Notes	Unaudited 1 February – 30 April 2017	Unaudited 1 February – 30 April 2016
Revenue		428,158	310,308
Cost of sales		(219,949)	(160,687)
Gross profit		208,209	149,621
Administrative expenses		(23,625)	(16,646)
Selling and marketing expenses		(138,535)	(103,480)
Research and development expenses		(5,508)	(4,386)
Other income	14	1,040	1,292
Other expenses	14	(50)	(891)
Operating profit		41,531	25,510
Finance income		5,329	5,165
Finance costs		(24,028)	(17,374)
Net finance costs		(18,699)	(12,209)
Profit before tax		22,832	13,301
Income tax expense		(5,335)	(3,065)
- Tax expense		(9,258)	(7,506)
- Deferred tax income/(expenses)		3,923	4,441
Profit		17,497	10,236
Profit attributable to:			
Owners of the Company		17,013	10,236
Non-controlling interests		484	
Other comprehensive income			
Items that will not be reclassified to profit or loss			
Remeasurements of defined benefit liability		(84)	63
- Related tax		17	(13)
Items that are or may be reclassified to profit or loss			
Foreign operations - foreign currency translation differences		(2,543)	(1,125)
Other comprehensive income net of tax		(2,610)	(1,075)
Total comprehensive income attributable to:			
Owners of the Company		12,927	9,161
Non-controlling interests		1,960	
Total comprehensive income		14,887	9,161
Earnings per share			
Basic earnings per share	16	0.3426	0.2061
Diluted earnings per share	16	0.3426	0.2061
Earnings before interest, tax, depreciation and			
amortization (EBITDA)	23	55,588	35,909

The accompanying notes form an integral part of these condensed consolidated interim financial statements.

Condensed Consolidated Interim Statements of Changes In Equity

As at and for the three month period ended 30 April 2017

(Amounts are expressed in thousands of Turkish Lira ("TL"), unless otherwise stated.)

						Other comprehensive					
				04	L	income/expense					
				Other compre income/expense		to be reclassified to					
				reclassified to pr		profit or loss	Retained ea	rnings			
	Share	Legal	Purchase of share of entities under common	Remeasurement of defined	Other	Foreign currency translation	Retained	Net	Attributable to owners of the	Attributable to non- controlling	Total
	capital	reserves	control	benefit liability	reserve	reserve	earnings	profit	Company	interest	equity
											95,625
Balance as at 1 February 2016	49,657	14,819	(35,757)	(4,211)	(4,080)	6,855	34,889	33,453	95,625		
Transfers							33,453	(33,453)			
Total comprehensive income				50		(1,125)		10,236	9,161		9,161
Total balance as at 30 April 2016	49,657	14,819	(35,757)	(4,161)	(4,080)	5,730	68,342	10,236	104,786		104,786
Balance as at 1 February 2017	49,657	17,427	(35,757)	(4,461)	(4,080)	10,152	65,733	50,064	148,735	(8,235)	140,500
Impact of correction of errors						(30)			(30)		(30)
Restated balance as at 1 February 2017	49,657	17,427	(35,757)	(4,461)	(4,080)	10,122	65,733	50.064	148,705	(8,235)	140 470
Z017 Transfers	,	1/,42/	(35,757)		(4,000)	10,122	50,064	(50,064)	140,705	(8,235)	140,470
Acquisition of NCI					4,080		(4,080)	(30,004)			
Total comprehensive income				(67)		(4,019)		17,013	12,927	1,960	14,887
Total balance as at 30 April 2017	49,657	17,427	(35,757)	(4,528)		6,103	111,717	17,013	161,632	(6,275)	155,357

1 See Note 2.

The accompanying notes form an integral part of these condensed consolidated interim financial statements.

As at and for the three month period ended 30 April 2017 (Amounts expressed in thousands of TL unless otherwise stated)

		Unaudited 1 February –	Unaudited 1 February –
Cash flow from operating activities	Notes	30 April 2017	30 April 2016
Net profit for the period		17.497	10.236
Depreciation and amortization expense		14.057	10.399
Finance income		(222)	(69)
Finance cost		17.678	10.481
Provision for unused vacation	12	669	1.222
Provision for employee severance indemnity		638	(161)
Fair value change of derivatives		4.268	6.208
Impairment loss on receivables		13	45
Inventory obsolescence, reversals		1.415	3.942
Loss on disposal of property and equipment, net		48	476
Tax expense		5.335	3.065
Unrealized currency translation difference		7.249	(2.413)
~		68.645	43.431
Changes in:			
Change in trade receivables		(75.820)	(45.460
Change in inventory		(3.029)	(36.023
Change in prepaid expenses		(7.640)	(5.978
Change in receivables from related parties		308	80
Change in other receivables		(7.306)	(8.953
Change in other current and non-current assets		(2.979)	1.87
Change in employee benefits liabilities		(17)	(13
Change in trade payables		55.989	19.01
Change in payables to related parties		(12.162)	36.29
Change in deferred revenue		594	1.13
Change in other payables		(2.218)	(731
Change in short term and long term provisions		296	2.05
Change in other liabilities		(1.366)	(1.275
		13.295	6.16
Employee benefits paid		(597)	(446
Net cash from operating activities		12.698	5.72
Cash flows from investing activities Acquisition of tangible assets		(******	
1 0		(20.210)	(9.563
Proceeds from sale of tangible assets		8	
Acquisition of intangible assets		(1.274)	(3.655
Proceeds from sale of intangible assets			
Interest received		2	-
Put option paid		222	6
Net cash flow used in investing activities		(1.616)	-
Proceeds from loans and borrowings		(22.868)	(13.149
Repayment of loans and borrowings		88.937	136.48
Proceeds of settlement of derivatives		(65.647)	(127.254
Other financial payments Interest paid		5.994 (9.647)	76 (6.842
Net cash flow used in financing activities		(8.031)	(3.639
Net increase in cash and cash equivalent		11.606	(480
Cash and cash equivalents at the beginning of the year	6	1.436	(7.907)
Cash and cash equivalents at the end of the period	6	154.832	111.374

The accompanying notes form an integral part of these condensed consolidated interim financial statements.

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017 (Amounts expressed in thousands of TL unless otherwise stated)

Note	Disclosure	Pages
1	Reporting entity	7
2	Basis of presentation of financial statements	8-12
3	Seasonility of operations	12
4	Operating segments	13
5	Acquisition of subsidiary	14
6	Cash and cash equivalents	15
7	Loans and borrowings	16
8	Related party	17-20
9	Trade receivables and payables	20-21
10	Property and equipment and intangible assets	21
11	Goodwill	21
12	Provisions, contingent assets and liabilities	22-23
13	Capital, reserves and other capital reserves	24
14	Other income and expense	24
15	Income taxes	25
16	Earnings per share	25
17	Derivatives	25
18	Operating leases	25
19	Commitments	26-28
20	Nature and level of risks related to financial instruments	28-33
21	Financial risk management	34-36
22	Subsequent events	37
23	Ebitda reconciliation	37

#### Notes to the condensed consolidated interim financial statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

### **1** Reporting entity

Mavi Giyim Sanayi ve Ticaret A.Ş. (the "Company" or "Mavi Giyim"), established in 1991, engages in wholesale and retail sales of ready-to-wear denim apparel. The product range includes knit and woven shirts, t-shirts, sweaters, jackets, skirts, dresses, accessories and denim bottoms for men, women and children.

The Company's registered office is Sultan Selim Mahallesi, Eski Büyükdere Caddesi, No. 53, 34418 Kağıthane Istanbul/Turkey.

Export sales operations started in 1994. Mavi Giyim has offices and showrooms in Heusenstamm, Düsseldorf, Sindelfingen, Munich, Hamburg, Berlin, Zurich, Salzburg, Prague, Brussels, Moscow, New York, Los Angeles, Atlanta, Dallas, Chicago, Vancouver, Toronto and Montreal.

The primary shareholder of the Company as at 30 April 2017 is Blue International Holding B.V. ("Blue International") with 100.00% ownership (31 January 2017 Blue International with 100% ownership ). With the appropriate permission from İstanbul Stock Exchange Market Presidency, shares equal to TL 27,311 representing 55% of nominal shares of the Company's TL 49,657 is offered to public on 15 June 2017. As a result of the offering, main shareholder from Company's partnership structure Blue International Holding B.V.'s shares decreased to 45% from 100%.

The condensed consolidated interim financial statements as at 30 April 2017 include financial position and the results of Mavi Giyim, Mavi Europe AG ("Mavi Europe"), Mavi Nederland BV ("Mavi Nederland") and Mavi LLC ("Mavi Russia"), Eflatun Giyim Yatırım Ticaret Anonim Şirketi ("Eflatun Giyim"), Mavi Jeans Incorporated ("Mavi Canada"), Mavi Jeans Incorporated ("Mavi United States of America ("USA")), Mavi Kazakhstan LLP and its subsidiaries are referred here as the ("Group") and individually ("the Group Company") in this report.

The ownership interest of and voting power held by the Company as at and for the periods ended 30 April 2017 and 31 January 2017 are as follows:

Subsidiaries	Place of Incorporation	Principal Activities	Effective	e Shareholding %
			30 April 2017	31 January 2017
		Wholesale and retail sales of		
Mavi Europe	Germany	apparel	87.50	87.50
Mavi Nederland	Netherland	Wholesale sales of apparel Wholesale and retail sales of	100.00	100.00
Mavi Russia Mavi	Russia	apparel	100.00	100.00
Kazakhstan <sup>(2)</sup>	Kazakhstan	Retail sales of apparel	100.00	100.00
Eflatun Giyim	Turkey	Holding company Wholesale and retail sales of	51.00	51.00
Mavi Canada <sup>(1)</sup>	Canada	apparel Wholesale and retail sales of	38.25	38.25
Mavi USA	USA	apparel	51.00	51.00

<sup>(1)</sup> The Group holds %51 percent voting right in Mavi Canada.

<sup>(2)</sup> The Group has been planning to start legal process of dissolution the operations in Mavi Kazakhstan. As of 30 April 2017, Mavi Kazakhstan does no longer proceed any operations.

As of 31 April 2017, the Group's total number of employees is 3,447 (31 January 2017: 3,340).

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### 2 Basis of presentation of financial statements

#### 2.1 Basis of accounting

#### (a) Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting and should be read in conjunction with the Group's last annual consolidated financial statements as at and for the year ended 31 January 2017 ('last annual financial statements'). They do not include all of the information required to be a complete set of IFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant for an understanding of changes in the Group's financial position and performance since the last annual financial statements.

These condensed consolidated interim financial statements were authorized for issue by the Board of Directors on 5 July 2017. General Assembly has the authority to modify the condensed consolidated interim financial statements.

#### (b) Basis of measurement

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities. The condensed consolidated interim financial statements have been prepared on the historical cost basis except for derivative financial instruments and contingent payment for the acquisition of Eflatun shares which are measured at fair value. The methods used to measure fair values are discussed further in Note 2.2.

#### (c) Functional and presentation currency

The Company maintains its books of account and prepares its statutory financial statements in Turkish Lira ("TL") which is the Company's functional currency. The foreign subsidiaries maintain their books of account in accordance with the laws and regulations in force in the countries in which they are registered.

These accompanying condensed consolidated interim financial statements are presented in thousands of TL which is the Company's functional currency except when the otherwise indicated.

The table below summarizes functional currencies of the Group entities.

Company	Functional currency
Mavi Giyim	TL
Mavi Europe	Euro ("EUR")
Mavi Nederland	EUR
Mavi Russia	Rouble ("RBL")
Mavi Kazakhstan	Kazakhstan Tenge ("KZT")
Eflatun Giyim	TL
Mavi USA	US Dollars ("USD")
Mavi Canada	Canada Dollars ("CAD")

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### **2 Basis of presentation of financial statements** (*continued*)

2.1 Basis of accounting (continued)

#### (d) Use of judgements and estimates

In preparing these condensed consolidated interim financial statements management has made judgements, estimates, and assumptions that affects the application of the Group's accounting policies and the reported amounts of assets, liabilities, income, and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

The significant judgements made by the management in applying the Groups accounting policies and the key sources of estimation uncertainity were the same as those applied to the consolidated financial statements as at and for the year ended 31 January 2017.

#### 2.2 Significant accounting policies

The accounting policies applied in these condensed consolidated interim financial statements are the same as those applied in the last annual financial statements.

#### Going concern assumption

Condensed consolidated interim financial statements are prepared in accordance with the going concern assumption that the Group will gain benefit from its assets and meet the liabilities in the following year within the natural flow of its activities.

#### Measurement of fair values

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

#### (i) Trade and other receivables

The fair value of trade and other receivables is estimated as the present value of future cash flows discounted at the market rate of interest at the reporting date. Short-term receivables with no stated interest rate are measured at the original invoice amount if the effect of discounting is immaterial. This fair value is determined for disclosure purposes or when acquired in a business combination.

#### (ii) Derivative financial liabilities

#### Forward exchange contracts

The fair values of forward exchange contracts are based on broker quotes. Those quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date. Fair values reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the Group entity and counterparty when appropriate.

#### (iii) Other non-derivative financial liabilities

Fair value of other non-derivative financial liabilities are determined during the initial recognition and for disclosure purposes at the end of each period. Fair values are calculated as reduction of present values of prospective principal and interest cash flows with market interest rate at the measurement date. Fair values of current non-derivative financial liabilities are accepted same as their carrying values.

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### **2 Basis of presentation of financial statements** (*continued*)

#### 2.2 Significant accounting policies (continued)

**Measurement of fair values** (continued)

#### (iv) Intangible assets

The fair value of intangible assets is based on the discounted cash flows expected to be derived from the use and eventual sale of the assets. The fair value of customer relationships acquired in a business combination are determined according to the excess earnings methods and replacement cost approach

#### (v) Property, plant and equipment

The fair value of property and equipment recognized as a result of a business combination is the estimated amount for which a property could be exchanged on the date of acquisition between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably and willingly. The fair value of items of equipment, fixtures and fittings is based on the market approach and cost approaches using quoted market prices for similar items when available and replacement cost when appropriate. Depreciated replacement cost reflects adjustments for physical deterioration as well as functional and economic obsolescence.

#### 2.3 Restatements

On 12 August 2016, Mavi Giyim acquired the shares and controlling interest of 51% in Eflatun, which has 100% and 75% shareholding interest in Mavi US and Mavi Canada, respectively.

On 31 August 2016, the Group recognized TL 25,371 as contingent consideration liability, which was USD 8,587 at the date of acquisition, in addition to acquisition amount. As a result of the quotation of the Company shares in stock Exchange on 15 June 2017, the ultimate shareholders of the Company changed and the exit occured. The market price of the company determined by the participants ended up with a result that Company should pay additional price to Eflatun Giyim shareholders.

Thus, the consideration contingent liability liability has increased to USD 17,165 from USD 8,587. The Group has determined that the market participants has valued the Group relying on the same information, facts and circumstances which were used by the Comany management at the time of the acquisition date.

Group's accounting policies require remeasurement of goodwill if the fair value of the contingent consideration liability liability would change as a result of differences coming from newly-acquired information regarding the existed events and conditions at the date of acquisition.

Reassessment performed in accordance with this accounting policy, goodwill and other payables to related parties are increased by TL 32,841 and TL 32,872, respectively and foreign currency translation reserves decreased by TL 30 in the consolidated financials as at 31 January 2017. This remeasurement has no effect on the statement of profit or loss. For the further explanation see Note 5.

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### **2 Basis of presentation of financial statements** (*continued*)

#### 2.4 Standards issued but not yet effective and not early adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the consolidated financial statements are as follows. The Group will make the necessary changes if not indicated otherwise, which will be affecting the consolidated financial statements and disclosures, after the new standards and interpretations become in effect.

#### **IFRS 9 Financial Instruments**

IFRS 9, published in July 2014, replaces the existing guidance in IAS 39 "Financial Instruments: Recognition and Measurement". IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted. The Group is in the process of assessing the impact of the standard on the consolidated financial position or performance of the Group.

#### **IFRS 15 Revenue from Contracts with customers**

The standard replaces existing IFRS guidance and introduces a new control-based revenue recognition model for contracts with customers. In the new standard, total consideration measured will be the amount to which the Company expects to be entitled, rather than fair value and new guidance have been introduced on separating goods and services in a contract and recognizing revenue over time. The standard is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted under IFRS. The Group is in the process of assessing the impact of the standard on the consolidated financial position or performance of the Group.

#### **IFRS 16 Leases**

On 13 January 2016, IASB published the new leasing standard which will replace IAS 17 Leases, International Financial Reporting Interpretations Committee ("IFRIC") 4 Determining Whether an Arrangement Contains a Lease, SIC ("Standard Interpretations Committee") 15 Operating Leases – Incentives, and SIC 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease and consequently change IAS 40 Investment Properties. IFRS 16 eliminates the current dual accounting model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to current finance lease accounting. Lessor accounting remains similar to current practice. The standard is effective for annual periods beginning on or after 1 January 2019, with early adoption permitted provided that an entity also adopts IFRS 15-Revenue from Contracts with Customers. The Group is in the process of assessing the impact of the amendment on consolidated financial position or performance of the Group.

#### IFRIC 22 – Foreign Currency Transactions and Advance Consideration

The amendments clarify the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency. The Interpretation covers foreign currency transactions when an entity recognizes a non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration before the entity recognizes the related asset, expense or income. The date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability. If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt. The amendment is effective for annual reporting periods beginning on or after 1 January 2018 with earlier application is permitted. The Group is in the process of assessing the impact of the amendment on consolidated financial position or performance of the Group.

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### **2 Basis of presentation of financial statements** (*continued*)

#### 2.4 Standards issued but not yet effective and not early adopted (continued)

#### Amendments to IFRS 2 – Classification and Measurement of Share-based Payment Transactions

IFRS 2 Share-Based Payment has been amended by IASB to improving consistency and resolve some long-standing ambiguities in share-based payment accounting. The amendments cover three accounting areas: i) measurement of cash-settled share-based payments, ii) classification of share-based payments settled net of tax withholdings; and iii) accounting for modification of a share-based payment from cash-settled to equity-settled. Also, same approach has been adopted for the measurement of cash-settled share-based payments as equity-settled share-based payments. If certain conditions are met, share-based payments settled net of tax withholdings are accounted for as equity-settled share-based payments. The amendments are effective for periods beginning on or after 1 January 2018, with earlier application permitted. The Group does not expect that these amendments will have significant impact on the consolidated financial position or performance of the Group.

#### IAS 40 – Transfers of Investment Property

Amendments to IAS 40 - Transfers of Investment Property issued by IASB have been made to clarify uncertainty about that provide evidence of transfer of /from investment property to other asset groups. A change in management's intentions for the use of property does not provide evidence of a change in intended use. Therefore, when an entity decides to dispose of an investment property without development, it continues to treat the property as an investment property until it is derecognized (eliminated from the statement of consolidated financial position) and does not reclassify it as inventory. Similarly, if an entity begins to redevelop an existing investment property for continued future use as investment property, the property remains an investment property and is not reclassified as owner-occupied property during the redevelopment. The amendment is effective for annual reporting periods beginning on or after 1 January 2018 with earlier application is permitted. The Group does not expect that these amendments will have significant impact on the consolidated financial position or performance of the Group.

#### Improvements to IFRSs

The IASB issued Annual Improvements to IFRSs - 2014–2016 Cycle. The amendments are effective as of 1 January 2018. Earlier application is permitted. The Group does not expect that these amendments will have significant impact on the consolidated financial position or performance of the Group.

#### Annual Improvements to IFRSs 2014-2016 Cycle

#### IFRS 12 "Disclosure of Interests in Other Entities"

The amendments clarify that the entity is not required to disclose summarized financial information for that subsidiary, joint venture or associate under the requirements of IFRS 12, when an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) is classified (or included in a disposal group that is classified) as held for sale in accordance with IFRS 5.

#### IAS 28 "Investments in Associates and Joint Ventures"

The amendment enable when an investment in an associate or a joint venture is held by, or is held indirectly through, an entity that is a venture capital organization, or a mutual fund, unit trust and similar entities including investment-linked insurance funds, the entity may elect to measure that investment at fair value through profit or loss in accordance with IFRS 9.

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

### **3** Seasonality of operations

The condensed consolidated interim financial statements of the Group also comprises the effects of seasonality. Therefore, the quarterly operating results for the period ended 30 April 2017 are not indicative of the results for the financial year.

Notes to the Condensed Consolidated Interim Financial Statements As at and for the three month period ended 30 April 2017 (Amounts expressed in thousands of TL unless otherwise stated)

### 4 **Operating segments**

	30 Ap	30 April 2017			il 2016	
	<b>Reportable segment</b>	Reportable segment				
	Turkey	International	Total	Turkey	International	Total
Segment revenue <sup>(1)</sup>	349,568	78,590	428,158	278,562	31,746	310,308
Profit before tax	14,221	3,276	17,497	9,270	966	10,236

	30 A	30 April 2017			uary 2017	
	<b>Reportable segment</b>	Reportable segment				
	Turkey	International	Total	Turkey	International	Total
Reportable segment assets	856,201	151,117	1,007,318	699,875	226,935	926,810
Reportable segment liabilities	647,782	204,179	851,961	572,556	213,784	786,340

The Group has the following 6 strategic operating segments based on the geographical areas where sales are generated. These divisions are managed separately because they require different trading and marketing strategies. Only Turkey operations are determined to be a reportable segment. None of the other segments except Turkey met the quantitative thresholds as at and for the three month period ended 30 April 2017 and 2016 and year end 31 January 2017. International segment comprises Europe, USA, Canada, Russia and rest of the world.

<sup>(1)</sup> Segment revenue comprised of third party sales after elimination between consolidated entities.

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousand TL unless otherwise stated)

#### 5 Acquisition of subsidiary

On 12 August 2016, Mavi Giyim acquired the controlling interest of 51% in Eflatun, which has 100% and 75% shareholding interest in Mavi US and Mavi Canada, respectively. Eflatun Giyim is a holding company, which owns Mavi US and Mavi Canada shares and has no ongoing any other operations. As a result, the Group obtained control of the Mavi USA and Mavi Canada.

Share Purchase Agreement ("SPA") has clauses that regulate the contingent consideration liability will be paid based on the EBITDA multiplier used at the exit which is defined as the change of the ultimate shareholders of the Company by at least 35% (the "Exit"). On 31 August 2016, the Group recognized TL 25,371 as contingent consideration liability, which was USD 8,587 at the date of acquisition, in addition to acquisition amount.

As a result of the public offering of the Company shares in stock Exchange on 15 June 2017, the ultimate shareholders of the Company changed and the exit will occur. Thus, the contingent consideration liability has increased to USD 17,165 from USD 8,587. The Group has determined that the market participants has valued the Group relying on the same information, facts and circumstances which were used by the Company management at the time of the acquisition date.

Group's accounting policies require remeasurement of goodwill if the fair value of the contingent consideration liability would change as a result of differences coming from newly-acquired information regarding the existed events and conditions at the date of acquisition.

The following tables summarised the remeasurement of the acquisition date fair value of each major class of consideration transferred and remeasurement of the goodwill arising from the acquisition.

Cash	16,807
Contingent consideration	50,713
Fair value of consideration transferred or will be transferred	67,520
Cash acquired through business combination	(578)
Contingent consideration	(50,713)
Net cash outflows	16,229
Goodwill	
Consideration transferred	67,520
NCI, based on their proportionate interest in the recognised	
amounts of the assets and liabilities of Eflatun	(7,123)
Fair value of identifiable net liabilities assumed	14,251
Goodwill	74,648

As of 31 January 2017 rearranged and recognized goodwill amount, which considers currency translation differences to functional currency of the Group TL, equals to TL 96,739. The recalculated as of 30 August 2016 amount was TL 74,648. (Note 11)

### **Mavi Giyim Sanayi ve Ticaret Anonim Şirketi and Its Subsidiaries** Notes to the Condensed Consolidated Interim Financial Statements As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### 6 Cash and cash equivalents

As at 30 April 2017 and 31 January 2017, cash and cash equivalents comprises the following:

	30 April	31 January
	2017	2017
Cash on hand	4,088	1,403
Cash at banks	39,511	61,529
Demand deposits	21,585	18,265
Time deposits	17,926	43,264
Other cash and cash equivalents	112,675	95,124
Cash and cash equivalents in the statement of consolidated		
financial statement	156,274	158,056
Bank overdrafts	(6)	(3,224)
Cash and cash equivalents in the statement of consolidated cash		
flows	156,268	154,832

As at 30 April 2017 and 31 January 2017, other cash and cash equivalents consist of credit card receivables with maturities less than 3 months.

As at 30 April 2017 and 31 January 2017, the details of time deposits based on maturity dates and interest rates of the Groups are as below:

			30 April
	Maturity	Interest rate	2017
TL	2 May 2017	12.70%	17,875
USD	2 May 2017	1.80%	5
EUR	2 May 2017	0.75%	46
			17,926

			31 January
	Maturity	<b>Interest rate</b>	2017
TL	1 February 2017	6.75%	8,000
USD	1 February 2017	1.90%	22,745
EUR	1 February 2017	1.05%	12,519
			43,264

As at 30 April 2017 and 31 January 2017, there is no restriction or blockage on cash and cash equivalents. The Group's exposure to foreign currency credit risk and sensitivity analyses are disclosed in Note 20.

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### 7 Loans and borrowings

As at 30 April 2017 and 31 January 2017, financial borrowings comprise the following:

	30 April 2017	31 January 2017
Current liabilities		
Unsecured bank loans	84,300	148,416
Current portion of unsecured bank loans	145,383	79,127
Secured bank loans	39	47
Bank overdraft	6	3,224
	229,728	230,814
Non-current liabilities		
Unsecured bank loans	125,179	105,209
	125,179	105,209

As at 30 April 2017 and 31 January 2017, loan and borrowings comprised the following:

	<b>30 April 2017</b>	31 January 2017
Bank loans	354,907	336,023
	354,907	336,023

As at 30 April 2017 and 31 January 2017, the repayments of loan agreements according to the original maturities comprised the following:

	<b>30 April 2017</b>	<b>31 January 2017</b>
Less than one year	229,728	230,814
One to two years	94,144	76,743
Two to three years	30,393	27,781
Three to four years	335	355
Four to five years	307	330
	354,907	336,023

As at 30 April 2017 and 31 January 2017, maturities and conditions of outstanding loans comprised the following:

			30 April 2017		
		Nominal			Carrying
	Currency	interest rate%	Maturity	Face value	amount
Unsecured bank loans	EUR	0.75%-2.99%	2017-2019	103,720	104,504
Unsecured bank loans	TL	0.00%-15.94%	2017-2020	183,530	184,980
Unsecured bank loans	USD	3.20%-4.99%	2017-2021	64,317	65,384
Secured bank loans	CAD	0.00%	2020	39	39
				351,606	354,907

		31	January 2017		
		Nominal			Carrying
	Currency	interest rate%	Maturity	Face value	amount
Unsecured bank loans	EUR	0.75%-3.00%	2017-2019	102,150	103,079
Unsecured bank loans	TL	0.00%-15.23%	2017-2019	162,331	163,278
Unsecured bank loans	USD	3.20%-4.75%	2017-2021	69,315	69,619
Secured bank loans	CAD	0.00%	2020	47	47
				333,843	336,023

The Group's exposure to foreign currency and sensitivity analyses for financial liabilities are disclosed in Note 20.

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

### 8 Related party

Related parties in condensed consolidated interim financial statements are determined as key management personnel, board of directors, family members, subsidiaries controlled by the Company. Several related party transactions are carried out during ordinary course of the business.

Ultimate controlling party of the Group is Turkish Private Equity Fund II ("Türkven") indirectly holds 54% as at 30 April 2017 (31 January 2017: Turkish Private Equity Fund II: 54%, Akarlılar Family: 46%).

#### (a) Related party balances

As at 30 April 2017 and 31 January 2017, short term receivables from related parties comprised the following:

	<b>30 April 2017</b>	31 January 2017
Due from related parties		
Mavi LLC <sup>(1)</sup>	3,751	4,048
Erak Giyim Sanayi Ticaret A.Ş. ("Erak")		11
	3,751	4,059

<sup>(1)</sup> Due from Mavi LLC (registered in USA) is comprised of loan given which is interest rate is 4%.

Prepayments given to related parties	30 April 2017	31 January 2017
Erak <sup>(1)</sup>	14,653	11,983
	14,653	11,983

<sup>(1)</sup> Advances given to Erak is related to fabric purchases and are tracked in prepayments.

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

### 8 **Related party** (continued)

#### (a) **Related party balances** (continued)

	30 April 2017	31 January 2017
Due to related parties		
Erak <sup>(1)</sup>	98,734	93,186
Akay Lelmalabis Elgazhizah LLC ("Akay") <sup>(2)</sup>	2,958	14,978
Kitsch Apparel Inc. ("Kitsch Apparel") <sup>(3)</sup>	136	447
Erma Tekstil Dış Ticaret Kollektif Şirketi ("Erma")		129
	101,828	108,740

<sup>(1)</sup> Amounts due to Erak, a company controlled by immediate family members of the shareholder of the parent company, are for purchases of inventory. Amounts are non-interest bearing and have 90 days repayment date.

<sup>(2)</sup> Amount comprise of inventory purchases to subsidiary Akay situated in Egypt. Amounts are noninterest bearing and have 90 days repayment date.

<sup>(3)</sup> Amounts due to Kitsch Apparel Inc., a shareholder company under control of Arkun Durmaz are non-interest bearing with no specific terms of repayment. The Group pays management fee to Kitsch Apparel based on 4% of Mavi Canada's revenue.

As at 30 April 2017 and 31 January 2017, other short term payables to related parties comprised the following:

	30 April 2017	31 January 2017
Other payables to related parties		
Eflatin Giyim shareholders <sup>(1)</sup>	61,427	66,119
Emin Cezairli <sup>(3)</sup>	2,018	
Ezher Cezairli <sup>(3)</sup>	2,018	
Serdar Mazmanoğlu <sup>(3)</sup>	4,036	
Put option liability <sup>(2)</sup>		10,246
Total other payables to related parties	69.499	76,365
Short term other payables to related parties	69.499	76,365
Long term other payables to related parties		

<sup>(1)</sup>Payables to Eflatun Giyim shareholders comprised of contingent payables due to the acquisition of Eflatun Giyim. Please see Note 5 for further details.

<sup>(2)</sup> The minority shareholders had a contingent consideration right of 12.5% for Mavi Germany shares.

<sup>(3)</sup>On 29 March 2017, the non-controlling interest owners in Mavi Germany decided to exercise their contingent consideration rights. The exercise price of the put option would be EUR 2,500 thousand. Payable to non-controlling interest holders of Mavi Germany will be paid in six installments. No interest would be charged during the installments. On 28 April 2017, first installment in amount of 1,616 (in equivalent of EUR 417 thousand) was paid. According to the agreement made with non-controlling shares, following the payment of 3rd installment the Group plans to take over 6.25% shares of Mavi Germany, half of the option shares. As at 31 October 2017, all installments would be paid and the Group plans to take over the remaining 6.25% of shares. Once the share transfer is completed, Group would own all shares of Mavi Germany.

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### 8 **Related party** (continued)

#### **Related party transactions (b)**

For the period ended 30 April 2017 and 2016, the sales to related parties of the Group comprised the following: . . . . \_ .

	1 February – 30 April 2017	1 February – 30 April 2016
Sales to related parties		
Mavi USA <sup>(1)</sup>		223
Mavi Canada <sup>(1)</sup>		226
		449

<sup>(1)</sup> The Group acquired 51% of the shares and voting interests in Eflatun Givim. As a result, the Group consolidated the results of Mavi USA and Mavi Canada as of the acquisition date. These transactions are related to the periods before acquisition.

For the period ended 30 April 2017 and 2016, the services given to related parties of the Group comprised the following:

	1 February – 30 April 2017	1 February – 30 April 2016
Services given to related parties		
Mavi USA <sup>(1)(2)</sup>		424
Mavi Canada <sup>(1)(2)</sup>		374
Mavi LLC	34	
	34	798

<sup>(1)</sup> Service given to related parties mainly comprise of design and sourcing charges.

<sup>(2)</sup> The Group acquired 51% of the shares and voting interests in Eflatun Giyim. As a result, the Group obtained the control of the Mavi USA and Mavi Canada. These transactions are related to the periods before acquisition.

For the period ended 30 April 2017 and 2016, purchases from related parties of the Group comprised the following:

	1 February – 30 April 2017	1 February – 30 April 2016
Purchase from related parties		
Erak	73,605	74,099
Akay <sup>(1)</sup>	15,655	523
	89,260	74,622

(1) The increase in the amount is a result of the acquisition of Mavi USA and Mavi Canada on August 2016.

For the period ended 30 April 2017 and 2016, the services from related parties of the Group comprised the following:

	1 February – 30 April 2017	1 February – 30 April 2016
Services from related parties		
Erak <sup>(1)</sup>	300	127
CM Objekt Heusenstamm GBR <sup>(2)</sup>	147	133
Sylvia House Inc. <sup>(3)</sup>	130	99
Mavi Jeans Holding Inc. <sup>(4)</sup>	134	90
Erma	3	40
	714	489

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

### 8 **Related party** (continued)

#### (b) **Related party transactions** (continued)

- <sup>(1)</sup> The Group rented Çerkezköy and Bayrampaşa retail stores from Erak.
- <sup>(2)</sup> Mavi Europe rented its office from CM Objekt Heusenstamm GBR.
- <sup>(3)</sup> Mavi Canada rented its office in Yeltown, Vancouver from Sylvia House Inc.
- <sup>(4)</sup> Mavi Canada rented its Office and warehouse from Mavi Jeans Holding Inc.

#### (c) Information regarding benefits provided to the Group's key management

For the three month period ended 30 April 2017, short term benefits provided to senior management and board of directors amount to TL 5,841 (31 April 2016: TL 3,766).

For the period ended 30 April 2017 and 31 January 2017, the Group does not have any payables to any board of director or key management personnel of the Group.

#### 9 Trade receivables and payables

#### Short term trade receivables

As at 30 April 2017 and 31 January 2017, short term trade receivables are as follows:

	<b>30 April 2017</b>	31 January 2017
Trade receivables from others	181,635	105,322
Trade receivables from related parties	3,751	4,059
	185,386	109,381

As at 30 April 2017 and 31 January 2017, short term trade receivables from others are as follows:

	30 April 2017	31 January 2017
Trade receivables	154,887	96,272
Post-dated cheques	8,426	7,581
Endorsed cheques	1,322	1,398
Notes receivables	17,000	71
Doubtful receivables	13,502	14,037
Allowance for doubtful receivables (-)	(13,502)	(14,037)
	181,635	105,322

Details related to Group's exposure to foreign currency risk for short term trade receivables is disclosed in Note 20.

#### Short term trade payables

As at 30 April 2017 and 31 January 2017, short term trade payables of the Group are as follows:

	30 April 2017	31 January 2017
Trade payables to third parties <sup>(1)</sup>	246,764	190,775
Trade payables to related parties	101,828	108,740
	348,592	299,515

Trade payables mainly consist of unpaid amounts of trade purchases and ongoing expenditures.

Details related to Group's exposure to foreign currency risk for short term trade payables is disclosed in Note 20.

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### Trade receivables and payables (devamı)

#### Short term trade payables (devamı)

As at 30 April 2017 and 31 January 2017, short term trade payables due to others are as follows:

	30 April 2017	31 January 2017
Trade payables to third parties <sup>(1)</sup>	241,851	186,112
Expense accruals	4,913	4,663
	246,764	190,775

Trade payables comprises of the unpaid amounts of trade purchases and ongoing expenditures.

<sup>(1)</sup> Trade payables to third parties comprise factoring payables amounting TL 49,218 (31 January 2017: TL 81,385). The Company performs import factoring for foreign good purchases. In this context, foreign suppliers transfer their receivables to finance organizations after receiving Company's confirmation.

#### **10** Property and equipment and intangible assets

The amount of tangible and intangible assets purchased during the three month period ended 30 April 2017 is TL 21,484 (30 April 2016: TL 13,218).

Net book value of tangible and intangible assets sold during the three month period ended 30 April 2017 amounted to TL 58 (30 April 2016: TL 476).

#### 11 Goodwill

9

As at 30 April 2017, and 31 January 2017, details of cash generating units related to goodwill are as follows. The carrying amount of goodwill allocated to each cash generating unit is as follows;

		Restated
	<b>30 April 2017</b>	<b>31 January 2017</b>
Mavi Europe AG	1,342	1,342
Mavi America	81,502	87,976
Mavi Canada	7,819	8,763
Other	2,391	2,391
	93,054	100,472

Goodwill amounting TL 67,631, which was formerly reported as of 31 January 2017, has been restated to TL 100,472. At the same time TL 25,342 restatement effect includes TL 7,499 foreign currency translation.

## **Mavi Giyim Sanayi ve Ticaret Anonim Şirketi and Its Subsidiaries** Notes to the Condensed Consolidated Interim Financial Statements As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### 12 **Provisions, contingent assets and liabilities**

#### Short term provisions

As at 30 April 2017 and 31 January 2017, short term provisions are as follows:

	<b>30 April 2017</b>	31 January 2017
Provision for employee benefits	2.723	2.159
Other short term provisions	8.767	8.471
	11.490	10.630

Short term provision for employee benefits consists of provision for vacation pay liability. For the periods ended 30 April, the movement of provision for vacation liability is as follows:

	2017	2016
1 February balance	2,159	862
Effect of movements in exchange rates	(56)	15
Payments	(49)	(16)
Current period provision	669	1,238
30 April balance	2,723	2,099

Vacation pay liability is calculated by remaining number of unused vacation days and average daily salary.

#### Short term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term vacation pay liability if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

In accordance with the existing labour law in Turkey, the Company is required to pay to the employee, whose employment is terminated due to any reasons, the wage of the deserved and unused vacation days over the gross prevailing wage and other benefits subject to contract at the date the contract is terminated. Vacation pay liability is the total undiscounted liability of the deserved and unused vacation days of all employees.

For the period ended 30 April 2017 and 31 January 2017, details of other short term provisions is as follows:

	30 April	31 January
	2017	2017
Legal provision <sup>(1)</sup>	1,963	1,892
Return provision	6,029	4,817
Other provisions	775	1,762
	8,767	8,471

<sup>(1)</sup> Legal provision mainly comprised of labour lawsuites.

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### **12 Provisions, contingent assets and liabilities** (continued)

#### **Short term provisions** (continued)

For the periods ended 30 April 2017 and 2016, the movement of short term provision is as follows:

	Legal provision	Return provisions	Other provisions	Total
1 February 2016 balance	1,210	4,059	750	6,019
Current year provision	(42)	2,001	458	2,417
Effect of movements in exchange				
rates		5	(4)	1
Provisions used during year			(283)	(283)
Provision cancellations			(83)	(83)
30 April 2016 balance	1,168	6,065	838	8,071

	Legal provision	Return provisions	Other provisions	Total
1 February 2017 balance	1.891	4.817	1.762	8.471
Current year provision	72	1,539	135	1,746
Effect of movements in exchange				
rates		(151)	(83)	(234)
Provisions used during year		(176)	(1,040)	(1,216)
30 April 2017 balance	1,963	6,029	775	8,767

#### Long term provisions

For the period ended 30 April 2017 long term provisions consist of severance pay liabilities in amount of TL 3,278 (31 January 2017: TL 3,151).

### **Mavi Giyim Sanayi ve Ticaret Anonim Şirketi and Its Subsidiaries** Notes to the Condensed Consolidated Interim Financial Statements As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### 13 Capital, reserves and other capital reserves

#### Paid-in capital

As at 30 April 2017 and 31 January 2017, paid capital is as follows:

	%	30 April 2017	%	31 January 2017
Blue International	100	49,657	100	49,657
	100	49,657	100	49,657

As of 30 April 2017 paid-in capital of the Company comprises 49,657,000 shares issued of full TL 1 each (31 January 2017: 49,657,000 shares).

#### Other reserves

The difference between exercise price of put option and the carrying amount of the minority interests that are derecognized under other reserves by the Group. Subsequent changes to fair value of put option obligations are also recognized in profit or loss.

On 29 March 2017, the non-controlling interest owners in Mavi Germany decided to exercise their put option rights. As a result of this transaction other reserves in amount of TL 4,080 has been reclassified to retained earnings.

#### 14 Other income and expense

For the periods ended 30 April 2017 and 2016, other operating income comprised the following:

	2017	2016
Damage compensation income <sup>(1)</sup>	212	1.155
Salary protocol income	133	92
Decoration income <sup>(2)</sup>	675	20
Other	36	25
	1,040	1,292

<sup>(1)</sup> Income from insurance claims.

<sup>(2)</sup> Income from decoration incentives within the scope of Turquality

For the periods ended 30 April 2017 and 2016, other expenses comprised the following:

	2016	2017
Kazakhstan restructuring expenses <sup>(1)</sup>		728
Other	50	163
	50	891

<sup>(1)</sup>Expense related to closure of legally owned stores in Kazakhstan.

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

### **15** Income Taxes

Corporate tax rate of Turkey is 20%. For the three month period ended 30 April 2017, Group's effective tax rate is 23% (3\* April 2016: 23%). The main reasons of difference between the corporate tax rate and the effective tax rate are listed below:

- Variety of tax rates of the Group's subsidiaries operates outside of Turkey
- The effect of non-deductible expenses increases tax rate to 23%

#### 16 Earnings per share

The amount of earnings per share is calculated by dividing the net period profit attributable to the owners of the Company shares by the weighted average share of the company's shares during the period. The calculation of earnings per share for the periods ended 30 April 2017 and 2016 is as follows:

	2017	2016
Net profit for the year attributable to owners of the Company	17,013	10,236
Weighted average number of ordinary shares (basic)	49,657,000	49,657,000
Earnings per ordinary share	0.3426	0.2061

#### **17 Derivatives**

As at 30 April 2017 and 31 Janury 2017, short term derivative assets and liabilities are as follows:

	30 April 2017	31 January 2017
Forward assets		7.336
Forward liabilities	(2.926)	
	(2.926)	7.336

As of 30 April 2017, the Group has open forward contracts in the notional amount of USD 31,392 in equivalent of TL 118,402 (30 April 2016: USD 31,999 in equivalent of TL 96,496).

#### **18 Operating leases**

#### Leases as lessee

For the periods ended 30 April 2017 and 2016, total minimum lease payments pursuant to leases are as follows:

	30 April 2017	31 January 2017
Less than one year	187,195	189,940
1-5 year	497,830	498,515
More than 5 years	105,591	90,655
	790,616	779,110

Group has leased retail stores and its head office through an operating lease.

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousand TL unless otherwise stated)

#### **19** Commitments

#### (a) Warranties, pledges and mortgages

As of 30 April 2017 and 31 January 2017, the Group's guarantee / pledge / mortgage ("GPM") position statement is as follows:

			30	April 2017		
	TL Equivalent	TL	EUR	RUB	CAD	USD
A. On behalf of its own legal personality of the total amount of GPMs	111,067	4,196	23,942		3,974	
Guarantee	111,067	4,196	23,942		3,974	
Pledge						
Mortgage						
B. Total amount of GPM included in the scope of consolidation given on behalf of subsidiaries	964		15	13,960		15
Guarantee	925		15	13,960		
Pledge						
Mortgage	39					15
C. Total amount of GPM given to conduct other 3 <sup>rd</sup> parties to guarantee the depts.						
Guarantee						
Pledge						
Mortgage						
D. Total amount of other GPM						
i. Total amount of GPM given on behalf of the main partners						
Guarantee						
Pledge						
Mortgage						
ii. Total amount of GPM given on behalf of other group companies which are not in the scope of B and C section						
Guarantee						
Pledge						
Mortgage						
iii. Total amount of GPM given on behalf of other group companies which are not in the scope of C section						
Guarantee						
Pledge						
Mortgage						
Total GPM	112,031	4,196	23,957	13,960	3,974	15

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017 (Amounts expressed in thousands of TL unless otherwise stated)

#### **Commitments** (continued) 19

#### Warranties, pledges and mortgages (continued) (a)

			31 January	2017		
	TL Equivalent	TL	EUR	RUB	USD	CAD
A. On behalf of its own legal personality of the total amount of GPMs	103,1943	4,070	20,456		3,989	
Guarantee	103,194	4,070	20,456		3,989	
Pledge						
Mortgage						
B. Total amount of GPM included in the scope of consolidation given on behalf of subsidiaries	1,319		94	13,960		16
Guarantee	1,272		94	13,960		
Pledge						
Mortgage	47					16
C. Total amount of GPM given to conduct other 3 <sup>rd</sup> parties to guarantee the depts.						
Guarantee						
Pledge						
Mortgage						
D. Total amount of other GPM						
i. Total amount of GPM given on behalf of the main partners						
Guarantee						
Pledge						
Mortgage						
ii. Total amount of GPM given on behalf of other group companies which are not in the scope of B and C						
section						
Guarantee						
Pledge						
Mortgage						
iii. Total amount of GPM given on behalf of other group companies which are not in the scope of C section						
Guarantee						
Pledge						
Mortgage						
Total GPM	104,513	4,070	20,550	13,960	3,989	16

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousand TL unless otherwise stated)

#### **19 Commitments** (continued)

#### (a) Warranties, pledges and mortgages (continued)

As of 30 April 2017, ratio of other CPM given by the Group to equity was 0% (31 January 2017: 0%).

As of 30 April 2017, letter of guarantees given to third parties for the amount of TL 70,443 are representing guarantees given to Eximbank for the purpose of importing goods (31 January 2017: TL 61,019).

The Group has purchase commitments related to inventory amounting to TL 310,003 as of 30 April 2017 (31 January 2017: TL 219,915).

#### (b) Guarantees received

As of 30 April 2017, Group has received letter of guarantees for the amount of TL 7,990 as in the form of security (31 January 2017: 6,354).

#### 20 Nature and level of risks related to financial instruments

#### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

#### Currency risk

The Group has exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The functional currencies of Group entities are CAD, USD, EUR, RUB and KZT.

The Group uses derivative financial instruments such as short-term forward foreign exchange contracts to hedge currency risk.

Interest rates of the loans are determined on the currency of the loan. Currency of loans, are mainly used in TL, match the cash flow generated from operations of the Group. In such way, Group protects itself from financial risks without using derivative insruments.

#### Interest rate risk

Group is not exposed to risk of interest rate fluctuations since there are no floating interest rate loans and borrowings.

#### **Capital Management**

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence; to sustain future development of the business and to maintain an optimal capital structure in order to reduce the cost of capital.

Notes to the Condensed Consolidated Interim Financial Statements As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

# 20 Nature and level of risks related to financial instruments (continued)

#### **Currency Risk**

The foreign currency exchange rates as at balance sheet date of the related periods are as follows:

	<u> 30 April</u>	<u>31 January</u>
	<u>2017</u>	<u>2017</u>
EUR / TL	3.8744	4.0983
USD / TL	3.5504	3.8324
RUB / TL	0.0620	0.0635
CAD / TL	2.5975	2.9111

The foreign currency average exchange rates for the three month period ended 30 April 2017 and 2016 are as follows:

	<u>2017</u>	<u>2016</u>
EUR / TL	3.9084	3.9655
USD / TL	3.6489	3.7349
RUB / TL	0.0643	0.0471
CAD / TL	2.7161	2.8192

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousand TL unless otherwise stated)

#### **20** Nature and level of risks related to financial instruments (continued)

#### Market risk

#### Currency risk

As of 30 April 2017, the Group's foreign currency position specified in the following table arises from foreign currency denominated assets and liabilities.

	TL Equivalent	USD	Euro	Other
1. Trade receivables	6,483	1,400		1.791
2a. Monetary financial assets (including cash. banks)	1,298	1,400	 159	649
2b. Non-monetary financial assets	1,298			
3. Other	3,123	865	12	2
4. Current assets (1+2+3)	10,904	2,398	171	2,442
5. Trade receivables	10,504	2,570		2,112
6a. Monetary financial assets				
6b. Non-monetary financial assets				
7. Other				
8. Non-current assets (5+6+7)				
9. Total assets (4+8)	10,904	2,398	171	2,442
10. Trade payables	(50,742)	(14,175)	(97)	
11. Financial liabilities	(96,968)	(3,241)	(22,058)	
12a. Monetary other liabilities	(69,499)	(17,301)	(2,083)	
12b. Non-monetary other liabilities				
13. Short term liabilities (10+11+12)	(217,209)	(34,717)	(24,239)	
14. Trade payables				
15. Financial liabilities	(22,355)	3,301	2,745	
16a. Monetary other liabilities				
16b. Non-monetary other liabilities				
17. Long term liabilities (14+15+16)	(22,355)	(3,301)	(2,745)	
18. Total liabilities (13+17)	(239,759)	(38,018)	(26,983)	
19. Net Asset/(Liability) Position of derivative instruments (19a-19b)	(2,926)	(824)		
19a. Hedged total asset	(2,926)	(824)		
19b. Hedged total liabilities				
20. Position of net foreign currency assets/liabilities (9-18+19)	(231,586)	(36,445)	(26,812)	2,442
21. Position of net foreign currency monetary assets/liabilities(IAS 7.B23) (=1+2a+5+6a-10-11-12a-				
14-15-16a)	(231,783)	(36,485)	(26,824)	2,440

Notes to the Condensed Consolidated Interim Financial Statements As at and for the three month period ended 30 April 2017 (Amounts expressed in thousands of TL unless otherwise stated)

### 20 Nature and level of risks related to financial instruments (continued)

#### Market risk (continued)

#### Currency risk (continued)

As of 31 January 2017 the Group's foreign currency position specified in the following table arises from foreign currency denominated assets and liabilities.

	TL Equivalent	USD	Euro	Other
1. Trade receivables	5,730	1,124		493
2a. Monetary financial assets (including cash. banks)	36,219	6,090	3,143	1
2b. Non-monetary financial assets				
3. Other	3,761	968	13	
4. Current assets (1+2+3)	45,709	8,181	3,156	494
5. Trade receivables				
6a. Monetary financial assets	111	16	12	
6b. Non-monetary financial assets				
7. Other				
8. Non-current assets (5+6+7)	111	16	12	
9. Total assets (4+8)	45,820	8,197	3,168	494
10. Trade payables	(80,290)	(20,977)	25	
11. Financial liabilities	(47,187)	(65)	(11,453)	
12a. Monetary other liabilities	(76,365)	(17,253)	(2,500)	
12b. Non-monetary other liabilities				
13. Short term liabilities (10+11+12)	(203,842)	(38,296)	(13,928)	
14. Trade payables				
15. Financial liabilities	(16,482)	(386)	(3,661)	
16a. Monetary other liabilities				
16b. Non-monetary other liabilities				
17. Long term liabilities (14+15+16)	(16,482)	(386)	(3,661)	
18. Total liabilities (13+17)	(220,325)	(38,682)	(17,588)	
19. Net Asset/(Liability) Position of derivative instruments (19a-19b)	7,336	1,914		
19a. Hedged total asset	7,336	1,914		
19b. Hedged total liabilities				
20. Position of net foreign currency assets/liabilities (9-18+19)	(167,168)	(28,571)	(14,420)	494
21. Position of net foreign currency monetary assets/liabilities(IAS 7.B23	(178,265)	(31,453)	(14,433)	494

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousand TL unless otherwise stated)

#### 20 Nature and level of risks related to financial instruments (continued)

Market risk (continued)

Currency risk (continued)

Sensitivity analysis

The Group's foreign exchange risk consists of movements of TL against Euro, US Dollar and Rouble and Australia Dollar.

The basis for performing sensitivity analysis to measure foreign exchange risk is to disclose total currency position of the Company. Total foreign currency position consists of all purchase/sales agreements in foreign currency and all assets and liabilities. Analysis does not include net foreign currency investments.

The Group's short term and long term borrowings are carried out in balance under pooling/portfolio model.

Foreign Currency Sensitivity Analysis						
	30 April 20	17				
	Profit/I	LOSS	Equity			
		Devaluation	Appreciation	Devaluation		
	Appreciation of	of foreign	of foreign	of foreign		
	foreign currency	currency	currency	currency		
109	% change of the US	D against TL				
1- Net USD denominated						
asset/liability	(12,647)	12,647	(12,647)	12,647		
2- Hedged portion of TL against						
USD risk(-)	(293)	293	(293)	293		
3- Net effect of USD (1+2)	(12,940)	12,940	(12,940)	12,940		
10%	change of the EUR	O against TL				
4- Net EURO denominated						
asset/liability	(10,388)	10,388	(10,388)	10,388		
5- Hedged portion of TL against						
EURO risk(-)						
6- Net effect of EURO (4+5)	(10,388)	10,388	(10,388)	10,388		
10	)% change of other	against TL				
7- Net other denominated						
asset/liability	169	(169)	169	(169)		
8- Hedged portion of TL against						
other risk(-)						
9- Net effect of other (7+8)	169	(169)	169	(169)		
Total (3+6+9)	(23.159)	23.159	(23.159)	23.159		

Notes to the Condensed Consolidated Interim Financial Statements

# As at and for the three month period ended 30 April 2017 (Amounts expressed in thousands of TL unless otherwise stated) Nature and level of risks related to financial instruments (continued) 20

Market risk (continued)

*Currency risk* (continued)

Foreign Currency Sensitivity Analysis							
31 January 2017							
	Profit/I	Loss	Equ	iity			
	Devaluation Ap		Appreciation	Devaluation			
	Appreciation of	of foreign	of foreign	of foreign			
	foreign currency	currency	currency	currency			
109	% change of the US	D against TL					
1- Net USD denominated							
asset/liability	(11,683)	11,683	(11,683)	11,683			
2- Hedged portion of TL against							
USD risk(-)	734	(734)	734	(734)			
3- Net effect of USD (1+2)	(10,949)	10,949	(10,949)	10,949			
10%	change of the EUR	RO against TL					
4- Net EURO denominated							
asset/liability	(5,910)	5,910	(5,910)	5,910			
5- Hedged portion of TL against							
EURO risk(-)							
6- Net effect of EURO (4+5)	(5,910)	5,910	(5,910)	5,910			
10	% change of other	against TL					
7- Net other denominated							
asset/liability	143	(143)	143	(143)			
8- Hedged portion of TL against							
other risk(-)							
9- Net effect of other (7+8)	143	(143)	143	(143)			
Total (3+6+9)	(16,717)	16,717	(16,717)	16,717			

Notes to the Condensed Consolidated Interim Financial Statements

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousand TL unless otherwise stated)

#### 21 Financial risk management

#### Fair values

The table below presents fair values and carrying amounts of financial assets and liabilities along with their amounts measured at fair value. If the carrying amount is an approximate assumption of the fair value, the table below does not include the fair value information of assets and liabilities not measured at fair value.

	Carrying amount				Fair value		
30 April 2017 Financial assets measured at fair value	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
Derivatives							
Financial assets not measured at fair value							
Trade receivables from third parties	181,635		181,635				
Other receivables to third parties <sup>(1)</sup>	30,811		30,811				
Receivables from related parties	3,751		3,751				
Cash and cash equivalents	156,274		156,274				
Total	372,471		372,471				

	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
Financial liabilities measured at fair value							
Other payables to related parties		(69,499)	(69,499)			(69,499)	(69,499)
Derivatives		(2,926)	(2,926)			(2,926)	(2,926)
Financial liabilities not measured at fair value							
Bank overdrafts		(6)	(6)			(6)	(6)
Bank loans		(354,901)	(354,901)			(354,901)	(354,901)
Trade payables to third parties		(246,764)	(246,764)				
Other payables to third parties		(8,138)	(8,138)				
Trade payables to related parties		(101,828)	(101,828)				
Total		(784,062)	(784,062)				

<sup>(1)</sup> Other receivables from third parties excludes deposits and guarantees given.

Notes to the Condensed Consolidated Interim Financial Statements As at and for the three month period ended 30 April 2017 (Amounts expressed in thousands of TL unless otherwise stated)

## 21 Financial risk management (continued)

Fair values (continued)

	Carrying amount			Fair value			
31 January 2017 Financial assets measured at fair value	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
Derivatives	7,336		7,336		7,336		7,336
Financial assets not measured at fair value							
Trade receivables from third parties	105,322		105,322				
Other receivables to third parties <sup>(1)</sup>	21,098		21,098				
Trade receivables from related parties	4,193		4,193				
Cash and cash equivalents	158,056		158,056				
Total	296,005		296,005				

	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
Financial liabilities measured at fair value							
Other payables to related parties		(76,365)	(76,365)			(76,365)	(76,365)
Financial liabilities not measured at fair value							
Bank overdrafts		(3,224)	(3,224)			(3,224)	(3,224)
Bank loans		(332,799)	(332,799)			(332,799)	(332,799)
Trade payables to third parties		(190,775)	(190,775)				
Other payables to third parties		(10,356)	(10,356)				
Trade payables to related parties		(108,740)	(108,740)				
Total		(722,259)	(722,259)				

<sup>(1)</sup> Other receivables from third parties excludes deposits and guarantees given.

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousand TL unless otherwise stated)

### 21 Financial risk management (continued)

#### Fair value disclosures

The Group estimates the fair values of financial instruments based on market information readily available and proper valuation approaches. The following tables show the valuation techniques used in measuring Level 2 and Level 3 fair values for financial instruments measured at fair value in the statement of financial instruments measured at fair value in the statement of financial position, as well as the significant unobservable inputs used.

When measuring fair value of an asset or a liability, the Group uses observable market data as far as possible. Fair values are categorised into different levels in fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data.

#### Financial instruments measured at fair value

Туре	Valuation technique	Significant unobservable	Intra-relationship between significant unobservable inputs and fair value measurement
Contingent consideration	Discounted cash flows: The valuation model considers the present value of	Risk adjusted discount rate: 1.94%	The estimated fair value would increase (decrease) if:
	expected payment, discounted using a risk-adjusted discount rate. The expected payment is determined by considering the possible scenarios of net debt and EBITDA multiplier, the amount to be paid under each scenario and the probability of each scenario.		The risk adjusted discount rate were (higher) or lower
Forward exchange contracts	Forward pricing: the fair value is determined using quoted forward Exchange rate and present value calculations based on high credit quality yield curves in the respective currencies.	Not applicable.	Not applicable.
Financial instrur	nents not measured at fair value		
Other financial liabilities <sup>(1)</sup>	Discounted cash flows: the valuation model considers the present value of expected payment, discounted using a risk-adjusted discounted rate.		

<sup>(1)</sup> Other financial liabilities include bank loans.

As the financial assets and liabilities have short term in nature, the carrying amounts approximate their fair values.

As at and for the three month period ended 30 April 2017

(Amounts expressed in thousands of TL unless otherwise stated)

#### 22 Subsequent events

Equity shares representing a nominal value of TL 27.311, corresponding to 55% of the Company's nominal value of TL 49.657, were offered to the public on 15 June 2017 with the approval of the Borsa Istanbul. Since 15 June 2017, the Company's shares have been trading on the Borsa Istanbul under the name of MAVI. As a result of the public offering, the share of Blue International Holding B.V., the main shareholder of the Company, decreased from 100.00% to 45%.

#### 23 Ebitda reconciliation

The Directors of the Group have presented the performance measure EBITDA as they monitor this performance measure at a consolidated level and they believe this measure is relevant to an understanding of the Group's financial performance. Profit from continuing operations to exclude the impact of taxation, net finance costs, depreciation and amortization.

EBITDA is not a defined performance measure in IFRS. Reconciliation EBITDA for the three month period ended 31 April 2017 and 2016 are as follows:

	Note	1 February – 30 April 2017	1 February – 30 April 2016
		•	•
Profit		17,497	10,236
Income tax expense		5,335	3,065
Profit before tax		22,832	13,301
Adjustment for:			
-Net finance costs		18,699	12,209
-Depreciation and amortisation		14,057	10,399
EBITDA		55,588	35,909