

FY2023 Management Guidance

Management Guidance for FY2023

- › Total consolidated sales growth of **75% ± 5%**
- › Turkey retail stores : **Net 5 openings and 7 expansions**
- › EBITDA margin : **18% ±0,5% exc. IFRS16** and **22% ±0,5% inc. IFRS16**
- › **Net cash** position maintained
- › **Capex to sales** ratio of **3%**

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